

# No fear presentations

## The challenge

Giving a presentation is often cited by many lawyers as something they fear doing the most. This can presents difficulties as lawyers are required to give many presentations, whether that is an internal training session or a client presentation.

## The solution

Many lawyers have been on presentation courses before. This programme goes beyond basic tips and techniques and provides opportunities to create new skills and behaviours that can be used immediately and last a lifetime not just a temporary band aid.

## Who is the programme aimed at?

All lawyers who wish tom build upon their existing presentation skills. The programme can also be adapted to specific audiences like partners, associates or specific departments or practice groups.

## Business benefits

- Make sure that everyone in your business can present to maximum effect;
- Improving presentation skills presents a more professional and dynamic face of your business as people equate presentation confidence to ability;
- Improve employee confidence.

## Key topics

During the programme topics might include:

- Understanding your current beliefs and habits surrounding presentations;
- The importance of preparation;
- Why is my audience sitting in front of me;
- Applying learning styles to your presentation to maximise benefit;
- The importance of body language;
- The importance of language and the use of persuasive language;
- Start. Middle. End.
- No PowerPoint please;
- 2 minute presentations.

## Format and CPD hours

Choices (2 hours) half-day (3 hours) and full day (6 hours)