

Coaching

The challenge

In a competitive world how do you get the best out of your people when they are already working hard? How can people maintain a work life balance yet still meet their targets. These are fundamental questions that plague the modern legal firm.

The solution

Coaching can provide a firm with a culture that sponsors individual success through a collaborative framework where people are coached to find their own solutions rather than seek it from others. This increases personal confidence and success.

Who is the programme aimed at?

Any lawyer who would like to understand the benefits of being able to coach someone to enable them to grow and meet challenges.

Business benefits

- A collaborative coaching culture builds a success mentality as people coach others through challenges;
- Increase employee confidence;
- Employees are able to meet more difficult challenges as they feel they have a supportive culture.

Key topics

- What is coaching?
- What skills are necessary to be a good coach?
- Employing effective listening skills;
- Understanding someone's point of view;
- Using the G.R.E.A.T goal setting formula;
- Employing effective language;
- Remaining objective;
- Silence is golden;

Format and CPD hours

Masterclass (2) half-day (3) and full day (6)